

Club Cruceros de La Paz

Board of Directors Meeting
October 24, 2023, 4:00pm
Vista Room

MINUTES

CALL TO ORDER: Heidi Benson Stagg, Vice Commodore, at 4:00 pm

BOARD MEMBERS PRESENT: Heidi Benson Stagg, Vice Commodore; Bob Walker, Rear Commodore; Pat Waddell, Treasurer; Jan St Pierre, Secretary; Mary Jo Hood and Tom Murray, Directors-At-Large; Teri Hagen, Past Commodore.

BOARD MEMBERS ABSENT: Steve Brenner, Commodore, and Linda Keigher, Director-At-Large

APPROVAL OF 5/15/23 MINUTES: Motion: Tom; Second: Bob; All Ayes

APPROVAL OF TREASURER'S REPORT: Motion: Teri; Second: Tom; All Ayes

SPECIAL PRESENTATION: Heidi introduced Neil Shroyer, Manager of Marina de La Paz. Neil provided an overview of the effects of Tropical Storm Norma. He thanked all the boaters and his staff for working through the night to keep the boats secure and prevent property damage. The boats in Marina de La Paz fared well. The outer dock was damaged and will be rebuilt. More than 40 boats from other areas were beached or sunk. It was noted that a silver Honda 2.3 outboard motor was taken from a panga.

COMMODORE REPORT:

• Commodore Appointments:

- Heidi introduced Corinne Eklund, our newly appointed Membership Chair.
- Mary Jo accepted the Social Committee Chair position.
- The Club is seeking a Port and Navy liaison. Must speak Spanish.
- The Club is also seeking a Merchandise Chair.
- The Coffee Hour Committee is seeking a Saturday coffee host.

ANNUAL FINANCIAL REVIEW COMMITTEE REPORT: Tabled to November 14 meeting.

BOARD MEMBER REPORTS:

No More Member Meetings: Heidi reminded members that the Club bylaws were updated at the May 15 meeting to eliminate monthly Member Meetings, hold one Annual Member Meeting for elections, and invite members to attend and participate in Board meetings.

STANDING COMMITTEE REPORTS

• Charities:

- Linda coordinated a Charity Viva Mexico taco dinner for a September 16 Celebration. The event raised \$1,685 pesos for the Charity Fund.
- Allison announced the upcoming Charity 50/50 Yard Sale set for December 9. Everyone is invited to participate. Clear out the bilge, storage, home, garage, and get a table to sell your stuff. Fifty percent of your sales go to the Charity fund. More information to come.

• Membership: No report

- **Clubhouse and Coffee Hour:** Cindy was recognized and thanked for keeping the clubhouse running and ensuring the coffee hour continued all summer. She is seeking a coffee host for Saturdays. See Cindy at La Paz Yachts for more information.
- **Social:** Heidi listed upcoming Club events and called for volunteers. If you would like to work on any of these events, please contact Mary Jo, "MJ" on Channel 22.
 - October 31 – Halloween Happy Hour
 - November 18 – Welcome Back Potluck
 - November 19, 4:00 – Baja Ha-Ha Party – Dinner, dance, \$350 pesos, La Costa Restaurant. Donations of prizes are encouraged.
 - November 23 – Thanksgiving Dinner, \$400 pesos, La Costa Restaurant.
 - January 27 – Charity Beach Party
 - April 5-7 – BayFest
- **Vista Room:** Steve will continue room reservations until Leanne returns. The quilting club will start up again soon.
- **Merchandise:** Purchases of Club burgees and new tables and chairs are in process.
- **Morning Net:** No report.
- **Emergency Equipment:** Jimmy noted that the Club has a generator, pump and other emergency equipment available for members' use. Contact "Sea Otter" Jimmy on Channel 22.

OLD BUSINESS

- **Kids Club** – Heidi has started a Kid's Club for kid cruisers to include a Facebook page and local activities to help kids connect and interact.
- **Services Guide** – Heidi and Patsy redesigned the Club Cruceros Services Guide. It is in booklet form and includes advertising to cover the printing cost. The booklet will be distributed in the Baja Ha-Ha packets and in local marinas and shops. They will be available mid-November.
- **Club Cruceros Newsletter** – Heidi will form a group to discuss ideas.

NEW BUSINESS

- **Treasurers Handbook** – Pat and Kimberley put together a Treasurer's Handbook and requested reimbursement for supplies.
Motion to approve an expenditure reimbursement of \$2,191 pesos: Tom; Second: Bob; All Ayes
- **Reimbursement Exchange Rate** – Discussion was held regarding the Club's disaster fund, which is used to assist members in extreme circumstances relating to their boat. The exchange rate has been at 20 to 1 and needs updating.
Motion to update the exchange rate to 18 to 1 for reimbursements: Pat; Second: Tom; All Ayes

NEXT BOARD MEETING: Tuesday, November 14, 2023, 4:00pm

ADJOURNMENT: 5:41pm

CLUB CRUCEROS DE LA PAZ
SIMPLIFIED PROFIT AND LOSS AND CASH FUND STATEMENT
May 1 - 31, 2023

Inflows	Memberships	Charity	Disaster	Merchandise	Coffee	Thanksgiving	Día de Candelaria	Beach Party	St. Patrick's Day	Other	Total
Donations	5,400.0	13,718.0		5,350.0	6,286.8						30,754.8
Expenditures				6,250.0	5,487.2						11,737.2
Gross Donations	5,400.0	13,718.0	0.0	(900.0)	799.6	0.0	0.0	0.0	0.0	0.0	19,017.6
Outflows											
Cash Short											
Cleaning	2,000.0										
Club Supplies & Office											
Club Maintenance											
Club Printing											
Club Promotional											
Web Site Expenses	4,000.0										
Service Charges	120.6										
	6,120.6										6,120.6
Net Inflows	(720.6)	13,718.0	0.0	(900.0)	799.6	0.0	0.0	0.0	0.0	0.0	12,897.0

Cash Funds		4/30/2023	5/31/2023	Net Change
	Pay Pal Account	20,708.20	21,987.60	1,279.4
	(Includes Memberships, Coffee, Other, Special Events [Excluding Beach Party] and All Outflows) General Fund	91,149.71	89,949.31	(1,200.4)
	(Includes Charity and Beach Party) Charity Fund	21,038.97	34,756.97	13,718.0
	Disaster Fund	73,224.00	73,224.00	0.0
	(Part of Merchandise Gross Donations) Merchandise Fund	54,919.22	54,019.22	(900.0)
	(Part of General Fund) Prepaid Expenses			0.0
	(Part of Merchandise Gross Donations) Inventory	25,888.6	25,888.6	0.0
	Prepaid Web Hosting & Domain Name	5,351.0	5,351.0	0.0
		292,279.7	305,176.7	12,897.0

CLUB CRUCEROS DE LA PAZ
SIMPLIFIED PROFIT AND LOSS AND CASH FUND STATEMENT
June 1 - 30, 2023

Inflows	Memberships	Charity	Disaster	Merchandise	Coffee	Thanksgiving	Día de Candelaria	Beach Party	St. Patrick's Day	Other	Total
Donations	600.0	-		2,000.0	4,865.5						7,465.5
Expenditures					2,348.0						2,348.0
Gross Donations	600.0	0.0	0.0	2,000.0	2,517.5	0.0	0.0	0.0	0.0	0.0	5,117.5
Outflows											
Cash Short											
Cleaning	2,000.0										
Club Supplies & Office											
Club Maintenance											
Club Printing											
Club Promotional											
Web Site Expenses	4,000.0										
Service Charges	50.4										
	<u>6,050.4</u>										<u>6,050.4</u>
Net Inflows	(5,450.4)	0.0	0.0	2,000.0	2,517.5	0.0	0.0	0.0	0.0	0.0	(932.9)

Cash Funds	5/31/2023	6/30/2023	Net Change
Pay Pal Account	21,987.60	18,537.20	(3,450.4)
(Includes Memberships, Coffee, Other, Special Events [Excluding Beach Party] and All Outflows) General Fund	89,949.31	90,466.81	517.5
(Includes Charity and Beach Party) Charity Fund	34,756.97	34,756.97	0.0
Disaster Fund	73,224.00	73,224.00	0.0
(Part of Merchandise Gross Donations) Merchandise Fund	54,019.22	56,019.22	2,000.0
(Part of General Fund) Prepaid Expenses			0.0
(Part of Merchandise Gross Donations) Inventory	25,888.6	25,888.6	0.0
Prepaid Web Hosting & Domain Name	5,351.0	5,351.0	0.0
	<u>305,176.7</u>	<u>304,243.8</u>	<u>(932.9)</u>

CLUB CRUCEROS DE LA PAZ**SIMPLIFIED PROFIT AND LOSS AND CASH FUND STATEMENT**

Fiscal 2023 Year-To-Date - May 1, 2023 to June 30, 2023

Inflows	Memberships	Charity	Disaster	Merchandise	Coffee	Thanksgiving	Día de Candelaria	Beach Party	St. Patrick's Day	Other	Total
Donations	6,000.0	13,718.0		7,350.0	11,152.3						38,220.3
Expenditures				6,250.0	7,835.2						14,085.2
Gross Donations	6,000.0	13,718.0	0.0	1,100.0	3,317.1	0.0	0.0	0.0	0.0	0.0	24,135.1
Outflows											
Cash Short											
Cleaning	4,000.0										
Club Supplies & Office											
Club Maintenance											
Club Printing											
Club Promotional											
Web Site Expenses	8,000.0										
Service Charges	171.0										
	12,171.0										12,171.0
Net Inflows	(6,171.0)	13,718.0	0.0	1,100.0	3,317.1	0.0	0.0	0.0	0.0	0.0	11,964.1

Cash Funds		4/30/2023	6/30/2023	Net Change
	Pay Pal Account	20,708.2	18,537.2	(2,171.0)
	(Includes Memberships, Coffee, Other, Special Events [Excluding Beach Party] and All Outflows) General Fund	91,149.7	90,466.8	(682.9)
	(Includes Charity and Beach Party) Charity Fund	21,039.0	34,757.0	13,718.0
	Disaster Fund	73,224.0	73,224.0	0.0
	(Part of Merchandise Gross Donations) Merchandise Fund	54,919.2	56,019.2	1,100.0
	(Part of General Fund) Prepaid Expenses			0.0
	(Part of Merchandise Gross Donations) Inventory	25,888.6	25,888.6	0.0
	Prepaid Web Hosting & Domain Name	5,351.0	5,351.0	0.0
		292,279.7	304,243.8	11,964.1

CLUB CRUCEROS DE LA PAZ
SIMPLIFIED PROFIT AND LOSS AND CASH FUND STATEMENT
July 1 - 31, 2023

Inflows	Memberships	Charity	Disaster	Merchandise	Coffee	Thanksgiving	Día de Candelaria	Beach Party	St. Patrick's Day	Other	Total
Donations	2,600.0			1,200.0	4,323.0						8,123.0
Expenditures					4,139.5						4,139.5
Gross Donations	2,600.0	0.0	0.0	1,200.0	183.5	0.0	0.0	0.0	0.0	0.0	3,983.5
Outflows											
Cash Short											
Cleaning	2,500.0										
Club Supplies & Office	669.0										
Club Maintenance											
Club Printing											
Club Promotional											
Web Site Expenses	4,000.0										
Service Charges	184.8										
	<u>7,353.8</u>										<u>7,353.8</u>
Net Inflows	(4,753.8)	0.0	0.0	1,200.0	183.5	0.0	0.0	0.0	0.0	0.0	(3,370.3)

Cash Funds	6/30/2023	7/31/2023	Net Change
Pay Pal Account	18,537.20	16,552.40	(1,984.8)
(Includes Memberships, Coffee, Other, Special Events [Excluding Beach Party] and All Outflows) General Fund	90,466.81	87,881.31	(2,585.5)
(Includes Charity and Beach Party) Charity Fund	34,756.97	34,756.97	0.0
Disaster Fund	73,224.00	73,224.00	0.0
(Part of Merchandise Gross Donations) Merchandise Fund	56,019.22	57,219.22	1,200.0
(Part of General Fund) Prepaid Expenses			0.0
(Part of Merchandise Gross Donations) Inventory	25,888.6	25,888.6	0.0
Prepaid Web Hosting & Domain Name	5,351.0	5,351.0	0.0
	<u>304,243.8</u>	<u>300,873.5</u>	<u>(3,370.3)</u>

CLUB CRUCEROS DE LA PAZ**SIMPLIFIED PROFIT AND LOSS AND CASH FUND STATEMENT**

Fiscal 2023 Year-To-Date - May 1, 2023 to July 31, 2023

Inflows	Memberships	Charity	Disaster	Merchandise	Coffee	Thanksgiving	Día de Candelaria	Beach Party	St. Patrick's Day	Other	Total
Donations	8,600.0	13,718.0		8,550.0	15,475.3						46,343.3
Expenditures				6,250.0	11,974.7						18,224.7
Gross Donations	8,600.0	13,718.0	0.0	2,300.0	3,500.6	0.0	0.0	0.0	0.0	0.0	28,118.6
Outflows											
Cash Short											
Cleaning	6,500.0										
Club Supplies & Office	669.0										
Club Maintenance											
Club Printing											
Club Promotional											
Web Site Expenses	12,000.0										
Service Charges	355.8										
	19,524.8										19,524.8
Net Inflows	(10,924.8)	13,718.0	0.0	2,300.0	3,500.6	0.0	0.0	0.0	0.0	0.0	8,593.8

Cash Funds		4/30/2023	7/31/2023	Net Change
	Pay Pal Account	20,708.2	16,552.40	(4,155.8)
	(Includes Memberships, Coffee, Other, Special Events [Excluding Beach Party] and All Outflows) General Fund	91,149.7	87,881.31	(3,268.4)
	(Includes Charity and Beach Party) Charity Fund	21,039.0	34,756.97	13,718.0
	Disaster Fund	73,224.0	73,224.00	0.0
	(Part of Merchandise Gross Donations) Merchandise Fund	54,919.2	57,219.22	2,300.0
	(Part of General Fund) Prepaid Expenses			0.0
	(Part of Merchandise Gross Donations) Inventory	25,888.6	25,888.6	0.0
	Prepaid Web Hosting & Domain Name	5,351.0	5,351.0	0.0
		292,279.7	300,873.5	8,593.8

CLUB CRUCEROS DE LA PAZ
SIMPLIFIED PROFIT AND LOSS AND CASH FUND STATEMENT
August 1 - 31, 2023

Inflows	Memberships	Charity	Disaster	Merchandise	Coffee	Thanksgiving	Día de Candelaria	Beach Party	St. Patrick's Day	Other	Total
Donations	400.0			2,350.0	5,068.0						7,818.0
Expenditures				5,256.0	3,270.0						8,526.0
Gross Donations	400.0	0.0	0.0	(2,906.0)	1,798.0	0.0	0.0	0.0	0.0	0.0	(708.0)
Outflows											
Cash Short											
Cleaning	3,067.0										
Club Supplies & Office	-										
Club Maintenance											
Club Printing											
Club Promotional											
Web Site Expenses	4,000.0										
Service Charges	36.6										
	<u>7,103.6</u>										<u>7,103.6</u>
Net Inflows	(6,703.6)	0.0	0.0	(2,906.0)	1,798.0	0.0	0.0	0.0	0.0	0.0	(7,811.6)

Cash Funds	7/31/2023	8/31/2023	Net Change
Pay Pal Account	16,552.40	16,915.80	363.4
(Includes Memberships, Coffee, Other, Special Events [Excluding Beach Party] and All Outflows) General Fund	87,881.31	86,612.31	(1,269.0)
(Includes Charity and Beach Party) Charity Fund	34,756.97	34,756.97	0.0
Disaster Fund	73,224.00	73,224.00	0.0
(Part of Merchandise Gross Donations) Merchandise Fund	57,219.22	54,313.22	(2,906.0)
(Part of General Fund) Prepaid Expenses		(4,000.0)	(4,000.0)
(Part of Merchandise Gross Donations) Inventory	25,888.6	25,888.6	0.0
Prepaid Web Hosting & Domain Name	5,351.0	5,351.0	0.0
	<u>300,873.5</u>	<u>293,061.9</u>	<u>(7,811.6)</u>

CLUB CRUCEROS DE LA PAZ**SIMPLIFIED PROFIT AND LOSS AND CASH FUND STATEMENT**

Fiscal 2023 Year-To-Date - May 1, 2023 to August 31, 2023

Inflows	Memberships	Charity	Disaster	Merchandise	Coffee	Thanksgiving	Día de Candelaria	Beach Party	St. Patrick's Day	Other	Total
Donations	9,000.0	13,718.0		10,900.0	20,543.3						54,161.3
Expenditures				11,506.0	15,244.7						26,750.7
Gross Donations	9,000.0	13,718.0	0.0	(606.0)	5,298.6	0.0	0.0	0.0	0.0	0.0	27,410.6
Outflows											
Cash Short											
Cleaning	9,567.0										
Club Supplies & Office	669.0										
Club Maintenance											
Club Printing											
Club Promotional											
Web Site Expenses	16,000.0										
Service Charges	392.4										
	26,628.4										26,628.4
Net Inflows	(17,628.4)	13,718.0	0.0	(606.0)	5,298.6	0.0	0.0	0.0	0.0	0.0	782.2

Cash Funds		4/30/2023	8/31/2023	Net Change
	Pay Pal Account	20,708.2	16,915.80	(3,792.4)
	(Includes Memberships, Coffee, Other, Special Events [Excluding Beach Party] and All Outflows) General Fund	91,149.7	86,612.31	(4,537.4)
	(Includes Charity and Beach Party) Charity Fund	21,039.0	34,756.97	13,718.0
	Disaster Fund	73,224.0	73,224.00	0.0
	(Part of Merchandise Gross Donations) Merchandise Fund	54,919.2	54,313.22	(606.0)
	(Part of General Fund) Prepaid Expenses		(4,000.0)	(4,000.0)
	(Part of Merchandise Gross Donations) Inventory	25,888.6	25,888.6	0.0
	Prepaid Web Hosting & Domain Name	5,351.0	5,351.0	0.0
		292,279.7	293,061.9	782.2

CLUB CRUCEROS DE LA PAZ
SIMPLIFIED PROFIT AND LOSS AND CASH FUND STATEMENT
September 1-30, 2023

Inflows	Memberships	Charity	Disaster	Merchandise	Coffee	Thanksgiving	Día de Candelaria	Beach Party	St. Patrick's Day	Other	Total
Donations	3,000.0	1,685.0		1,800.0	4,074.5						10,559.5
Expenditures					2,483.0						2,483.0
Gross Donations	3,000.0	1,685.0	0.0	1,800.0	1,591.5	0.0	0.0	0.0	0.0	0.0	8,076.5
Outflows											
Cash Short											
Cleaning	2,500.0										
Club Supplies & Office											
Club Maintenance											
Club Printing											
Club Promotional											
Web Site Expenses	4,000.0										
Service Charges	85.8										
	<u>6,585.8</u>										<u>6,585.8</u>
Net Inflows	(3,585.8)	1,685.0	0.0	1,800.0	1,591.5	0.0	0.0	0.0	0.0	0.0	1,490.7

Cash Funds	8/31/2023	9/30/2023	Net Change
Pay Pal Account	16,915.80	9,830.00	(7,085.8)
(Includes Memberships, Coffee, Other, Special Events [Excluding Beach Party] and All Outflows) General Fund	86,612.31	87,703.81	1,091.5
(Includes Charity and Beach Party) Charity Fund	34,756.97	36,441.97	1,685.0
Disaster Fund	73,224.00	73,224.00	0.0
(Part of Merchandise Gross Donations) Merchandise Fund	54,313.22	56,113.22	1,800.0
(Part of General Fund) Prepaid Expenses	(4,000.0)	-	4,000.0
(Part of Merchandise Gross Donations) Inventory	25,888.6	25,888.6	0.0
Prepaid Web Hosting & Domain Name	5,351.0	5,351.0	0.0
	<u>293,061.9</u>	<u>294,552.6</u>	<u>1,490.7</u>

